

## Message Text

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ORIGIN EB-11

INFO OCT-01 ARA-16 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-10 NSAE-00 RSC-01 FAA-00 L-03 SS-20 NSC-07

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DRAFTED BY EB/AN:MHSTYLES:TH

APPROVED BY EB/AN:MHSTYLES

ARA/APU - MR. FAUCETT

CAB - MRS. COLDREN

----- 067089

R 062248Z JUN 74

FM SECSTATE WASHDC

TO AMEMBASSY BUENOS AIRES

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E.O. 11652: N/A

TAGS: ETRN, AR

SUBJECT: CIVAIR - BILATERAL RELATIONS

REF: BUENOS AIRES (A) 3679; (B) 3705; (C) 3858

1. DEPARTMENT AND CAB HAVE CONCLUDED THAT IT WOULD NOT BE IN OUR INTEREST TO MAKE A SPECIFIC COUNTERPROPOSAL TO GOA RELATING TO AIRLINE FREQUENCY LEVELS AND OTHER MATTERS. OUR DIFFICULTY IS TWO-SIDED. FIRST, THERE APPEARS TO BE NO AVIATION REASON FROM US TO TRY TO REACH A COMPROMISE SETTLEMENT WHICH DOES NOT ACHIEVE FOR THE US AIRLINES IN THE SHORT TERM WHAT THEY WANT. SECONDLY, WE DO NOT WANT TO ACCEPT, OR APPEAR TO ACCEPT, GOA CONCEPT OF FREQUENCY PARITY. OUR WHOLE APPROACH HAS BEEN TO FIND A SHORT TERM SOLUTION FOR IMMEDIATE NEEDS, LEAVING CONCEPTS, ADDITIONAL ROUTES, ETC. FOR CONSULTATIONS AT A LATER DATE.

2. IN ORDER TRY ONCE AGAIN TO ACHIEVE LATTER OBJECTIVE, EMBASSY REQUESTED REPLY TO GOA PROPOSAL OF MAY 20 ALONG  
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FOLLOWING LINES:

A. WHILE WISHING MAKE EVERY EFFORT TO ARRIVE AT UNDERSTANDING MUTUALLY ACCEPTABLE BOTH SIDES, AND AT SAME TIME REITERATING VIEW THAT CONTINUING DIALOGUE EXEMPLIFIED BY GOA NOTE OF MAY 20 IS VALUABLE IN MAINTAINING PRODUCTIVE ATMOSPHERE IN WHICH CIVIL RELATIONS

BETWEEN OUR TWO COUNTRIES MAY PROCEED, USG BELIEVES GOA NOT RAISES FUNDAMENTAL CONSIDERATIONS WHICH CAN ONLY BE ADDRESSED IN RENEWAL OF THE CONSULTATIONS ADJOURNED EARLIER THIS YEAR.

B. DUE OTHER PRESSING COMMITMENTS, LIKELY IT WILL BE DIFFICULT TO SET A CONVENIENT DATE TO RESUME CONSULTATIONS FOR TIME BEING. DUE TO FACT WE AGREE WITH YOU BOTH THAT WE MUST MOVE FORWARD ON MATTERS CONCERNING WHICH WE BOTH CAN REACH AGREEMENT AND THAT WE SHOULD ATTEMPT RESOLVE IMMEDIATE AIRLINE NEEDS FIRST, USG BELIEVES A FURTHER EFFORT SHOULD BE MADE TO ADDRESS QUESTION OF IMMEDIATE NEEDS OVER NEXT FIVE OR SIX MONTHS. USG SUGGESTS THAT AN APPROPRIATE METHOD OF APPROACHING THIS QUESTION WOULD BE FOR EACH SIDE TO INDICATE WHAT ITS PRACTICAL FREQUENCY NEEDS ARE WITHIN THIS TIME FRAME, SO THAT FURTHER CONSIDERATION CAN BE GIVEN TO THE POSSIBILITY OF AN INTERIM SOLUTION. THE PRACTICAL FREQUENCY NEEDS OF US AIRLINES ARE AS FOLLOWS:

BRANIFF. ONE ADDITIONAL 707 ROUNDTRIP FLIGHT EFFECTIVE JULY 1.

PAN AM. ONE ADDITIONAL 707 ROUNDTRIP FLIGHT EFFECTIVE IMMEDIATELY AND A SECOND EFFECTIVE LATE OCTOBER. SUBSTITUTION OF A 747 FOR TWO 707'S ABOUT DECEMBER 1.

C. IF THE ARGENTINE AUTHORITIES WILL LIKewise INDICATE THE FREQUENCY NEEDS OF AEROLINEAS ARGENTINAS OVER THE NEXT FIVE OR SIX MONTHS, BOTH SIDES COULD THEN CONSIDER FURTHER THE POSSIBILITY OF AN INTERIM SOLUTION, PENDING FUTURE CONSULTATIONS TO RESOLVE THE LONGER TERM QUESTIONS.

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3. EMBASSY MAY MAKE MODIFICATIONS TO ABOVE TEXT IN INTERESTS OF STYLE, BUT WE WOULD WISH EMPHASIZE INTERIM NATURE THIS SOLUTION AND OUR EFFORT TO GET AWAY FROM CONCEPTUAL ISSUES. WE RECOGNIZE RISK IN MAKING THIS PROPOSAL THAT GOA WILL COME BACK WITH AN AEROLINEAS OPERATIONAL PLAN WHICH INCLUDES 19 FREQUENCIES IN ORDER MATCH 19 US FREQUENCIES. IF A DEAL CAN BE STRUCK, IT WOULD HAVE TO BE UNDERSTOOD THAT, IF AN AIRLINE DOES

NOT ACTUALLY OPERATE WITHIN THE FIVE - SIX MONTHS TIME  
FRAME THE NUMBER OF FREQUENCIES CONTAINED IN ANY DEAL,  
IT DOES NOT AUTOMATICALLY ACQUIRE THE RIGHT TO OPERATE  
THE FULL NUMBER AT A LATER DATE UNLESS, OF COURSE,  
SUBSEQUENT CONSULTATIONS RESULT IN SUCH AN AGREEMENT.  
IN ORDER AVOID MISUNDERSTANDING ON THIS POINT AND IN AN  
ATTEMPT DISSUADE GOA FROM TRYING STACK THE DECK IN A GAME  
PLAYING EXERCISE, SUGGEST EMBASSY FIND OCCASION MAKE  
FOREGOING POINT CLEAR. KISSINGER

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## Message Attributes

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